



NYS Grown & Certified ITRD Grant Program Technical Assistance Resources

Securing a grant can be a transformative opportunity for farm and food businesses. To ensure your proposal is as strong as possible, we have compiled a list of resources to guide you through the application process. These organizations may be able to help with everything from understanding how an applicant's business needs align with the program's RFP to ensuring that an application is clear, comprehensive, and if funded, would create lasting value for the business. Please reference the list below to find an application resource that may be able to help.

If an organization would like to be added to this list, please email arandolph@nyfvi.org.

STATEWIDE ORGANIZATIONS

NY FarmNet. NY FarmNet serves the needs of NY farms and farm families in dealing with the financial and emotional challenges they are facing. We assist new and existing farmers by addressing the financial challenges and opportunities involved in building a successful farm business. NY FarmNet can support all types of farms and production systems, including non-English speaking applicants.

Contact: 1-800-547-3276 or use online form

www.nyfarmnet.org/

New York Small Business Development Center (NYSBDC). Since 1984, the New York Small Business Development Center (NYSBDC) provides small business owners and entrepreneurs in New York with the highest quality, confidential business counseling, training, and business research at no cost. There are 20 SBDC centers and over 50 satellite centers across New York state.

Contact: Bree Bacon, MPA, abacon@niagaracc.suny.edu, (716) 210-2515

<https://www.nysbdc.org/>

OTHER RESOURCES

Regional Organizations are listed alphabetically on the following pages. Additionally, your county Extension office may be able to provide support. Please reach out to them directly.

If you have a relationship with a financial consultant, they may also be able to provide guidance on a proposal.

REGIONAL SUPPORT ORGANIZATIONS

CCE Broome County. CCE Broome County is available to assist applicants in Broome County by discussing potential project ideas, helping to determine eligibility, identifying documents and information needed to successfully submit the application, and reading and offering edits on grant applications that have been drafted by the applicant. CCE Broome County cannot write grant language on behalf of applicants.

Contact: Laura Biasillo, lw257@cornell.edu, (607) 584-5007 www.ccebroomecounty.com

CCE Madison. CCE Madison works with farm businesses located in or moving to start up in Madison County. We can offer input, feedback, and support during the application process, but cannot develop, write, or submit applications.

Contact: Maryellen Sheehan, ms3573@cornell.edu, 315-684-3001- ext 126 <https://ccemadison.org/>

CCE Harvest New York Urban Agriculture Team NYC CCE Harvest NY Urban Agriculture Team supports sustainable commercial agriculture development and entrepreneurship for urban farms producing in soil, greenhouses, or vertical/enclosed facilities through educational programming in production, harvesting, packaging, marketing, and food safety. We can offer feedback and support during the application process but cannot write or submit applications for a producer.

Contact: Yolanda Gonzalez (NYC), yg88@cornell.edu, 516-305-0358

Contact: Sam Anderson (NYC), swa39@cornell.edu, 781-366-5939

<https://harvestny.cce.cornell.edu/urban-agriculture.php>

CCE Harvest New York Urban Agriculture Team WNY . CCE Harvest NY Urban Agriculture Team supports sustainable commercial agriculture development and entrepreneurship for urban farms producing in soil, greenhouses, or vertical/enclosed facilities through educational programming in production, harvesting, packaging, marketing, and food safety. We can offer feedback and support during the application process but cannot write or submit applications for a producer.

Contact: Lori Koenick (WNY including Rochester and Buffalo), lbk75@cornell.edu, 585-469-5798

<https://harvestny.cce.cornell.edu/urban-agriculture.php>

CCE Northern NY Tri County Regional Ag Team. One function of the Tri County team is providing technical

business and financial assistance to producers in Jefferson, Lewis, and St. Lawrence counties. Producers in the three counties can receive input and suggestions on their grant application, but the team cannot write or complete a grant application for a producer.

Contact: Colin Hostetter, cjh354@cornell.edu 315-379-9192 ext. 427 <https://stlawrence.cce.cornell.edu/>

CCE Onondaga County Cornell Cooperative Extension of Onondaga County is available to assist farm business applicants with guidance, feedback, and support during the application process, but cannot develop, write, or submit applications.

Contact: Janet Oppedisano at jto32@cornell.edu or 315-551-2802

CCE Suffolk. Cornell Cooperative Extension of Suffolk County Suffolk works with agriculture, horticulture, and aquaculture businesses in Suffolk County. CCE Suffolk County is available to assist applicants with guidance, feedback, and support during the application process, but cannot develop, write, or submit applications.

Contact: Agriculture/Horticulture: Nora Catlin, njc23@cornell.edu, 631-727-7850

Contact: Aquaculture: Harrison Tobi, hjt27@cornell.edu

<https://ccesuffolk.org/>

CCE Tompkins. CCE Tompkins County is available to assist applicants in Tompkins County by discussing potential applications, helping to determine eligibility, identifying documents and information needed to successfully submit the application, and reading and offering edits on grant applications that have been drafted by the applicant. This support is offered via a pilot program, “Tompkins Food Future: Finding Funding for Farms & Food Access,” through which Brit Campese at Vision Driven Consulting can provide individualized support with this and other grants. CCE Tompkins programs (including this one) cannot write grant language on behalf of applicants. Learn more at <https://www.tompkinsfoodfuture.org/findingfunding>.

Contact: Graham Savio, gs695@cornell.edu, 607-272-2292 x159 <https://ccetompkins.org/>

Eastern NY Commercial Horticulture Program. The Eastern NY Commercial Horticulture Program can assist commercial fruit and vegetable producers in their service region (which includes the following 17 counties: Albany, Clinton, Columbia, Dutchess, Essex, Fulton, Greene, Montgomery, Orange, Putnam, Rensselaer, Saratoga, Schenectady, Schoharie, Ulster, Warren, and Washington counties) by discussing potential project ideas, helping to determine eligibility, identifying documents and information needed to successfully submit the application, and reading and offering edits on grant applications that have been drafted by the applicant. We cannot write grant language on behalf of applicants.

Contact: Elizabeth Higgins, emh56@cornell.edu, (518) 949-3722

<http://enych.cce.cornell.edu>

Lake Ontario Fruit Program. The Lake Ontario Fruit Program can assist commercial fruit producers in their service region, which includes Monroe, Niagara, Oswego, Orleans, and Wayne counties, by discussing potential project ideas, helping to determine eligibility, identifying documents and information needed to successfully submit the application, and reading and offering edits on grant applications that have been drafted by the applicant. We cannot write grant language on behalf of applicants.

Contact Bonnie Nelsen, bjn2@cornell or (315) 980-9926.

MVEDD, Inc. covers the Mohawk Valley Region with the following counties, (Herkimer, Fulton, Montgomery, Oneida, Otsego and Schoharie). We would review/edit and not be the full grant writer.

Contact: Stephen R. Smith, ssmith@mvedd.org, 315-866-4671 www.mvedd.org

Office of Agricultural Development, Schoharie County: The Office of Agricultural Development supports the local food and farm businesses of Schoharie County. Our Agricultural Development Specialist can offer feedback, support, and grant review/editing during the application process but cannot write or submit applications for a producer.

Contact: Caroline Myran, caroline.myran@schohariecounty-ny.gov 518-295-8785